



Introduction

Until the final bell of 2022, Infrastructure Investors were closing on investments... at least that's what it felt like. Discussions in the market over the past couple of months, whether people were discussing their next move or content to stay put, have echoed a sense of awe at what the industry, as a whole, is currently achieving. Rightfully so, the investors in our industry feel humbled and are often quite proud of their achievements and the achievements of their peers. When you zoom out of our Infrastructure bubble and look around at the broader macroenvironment, this shouldn't come as any surprise.

"Resilient" is the word we often hear and the data to follow in this edition of One Search's People Moves Report for North America showcases the last half-year's career moves of investment professionals improving the resiliency of our industry. We're pleased to congratulate everyone who has made a career move in H2 of 2022 and wish them the best in their new roles.

The competition for talent has never been fiercer, considering the various market trends that we are witnessing. For starters, Flagship strategies continue to grow with the like of Stonepeak, Antin Infrastructure Partners, DigitalBridge and others eyeing big targets. Toward the other end of the spectrum, growth strategies have also been a large driver for companies to increase headcount with firms like Decarbonization Partners adding two Managing Directors and two Directors. European and Australian players entering the North American market and firms showing strong interests in the Middle Market have also contributed to such a high volume of movers.

This increase in opportunities has stretched the already niche talent pool and in the past half year we have seen first-hand a record number of hires made from "non-traditional" backgrounds. That is to say, more companies than ever are opting to look outside of their private markets peers and advisors on the investment banking side. Many successful candidates, now sitting in roles as infrastructure investors, have come from the industry in companies like AES, Bechtel, Plenary Group, Clearway, etc. With such tailwinds to the industry, financial services professionals from other

sector experiences have also been breaking their way into Infrastructure and Energy Transition Funds. We expect to see more of this heading into 2023.

In another of our practice areas, the Infrastructure Credit market has undergone increased hiring levels across Energy Transition and Debt Advisory. Virtually every major country has placed a focus on energy resources and energy policy in 2022. Much of the focus is on the technical challenges of converting to new forms of energy, including the large capital investments required and the economic impact of a shift toward net zero carbon emissions.

Energy Transition continues to hit new records, with \$755 billion invested last year. In effect, we have seen many banks starting to build out Energy Transition teams, primarily focusing on hiring individuals with Debt Advisory experience. We saw this last year with CIBC bringing on Luisa Fuentes, who is the Head of the Energy Transition & Sustainable Finance team. From our recent conversations, there are many similar buildouts to follow. Another key move to highlight is the hire of Al Urbina, who has joined Lloyds Banking Group in NY to reestablish their Project Finance presence in the Americas. Ares had a successful year of growth with the addition of multiple associates and Brent Canada, who joined as a Partner last year. As for 2023, we predict this will be the year of Credit Funds. Although we enter the year with economic uncertainty, Credit Funds have the advantage of a lucrative and secure risk/return, which leads us to believe there will be an increase in overall hiring and newcomers entering the market this year. While we have already seen layoffs begin, this sector, in particular, has gone through worse times and has been resilient. It will be interesting to see what 2023 brings to the Infrastructure Credit sector.

The following report compiles public moves made with the Americas Infrastructure, Energy, & Digital space over H2 2022. Should you have any questions or want information on how One Search may be able to support your hiring plans or compensation review, please be in touch.

Authors



Patrick Reyes
Principal, Equity



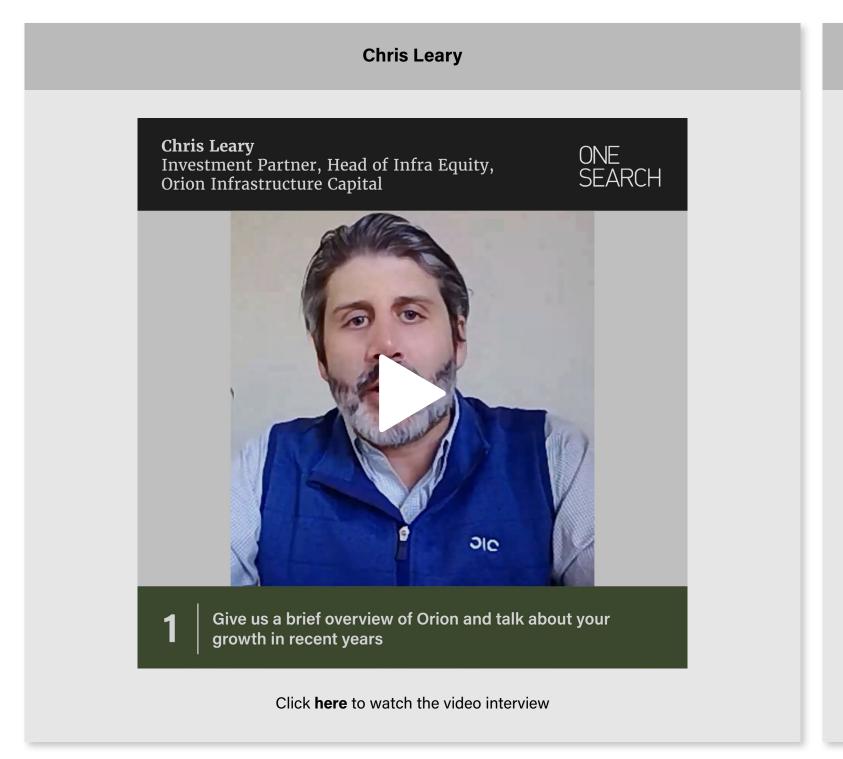
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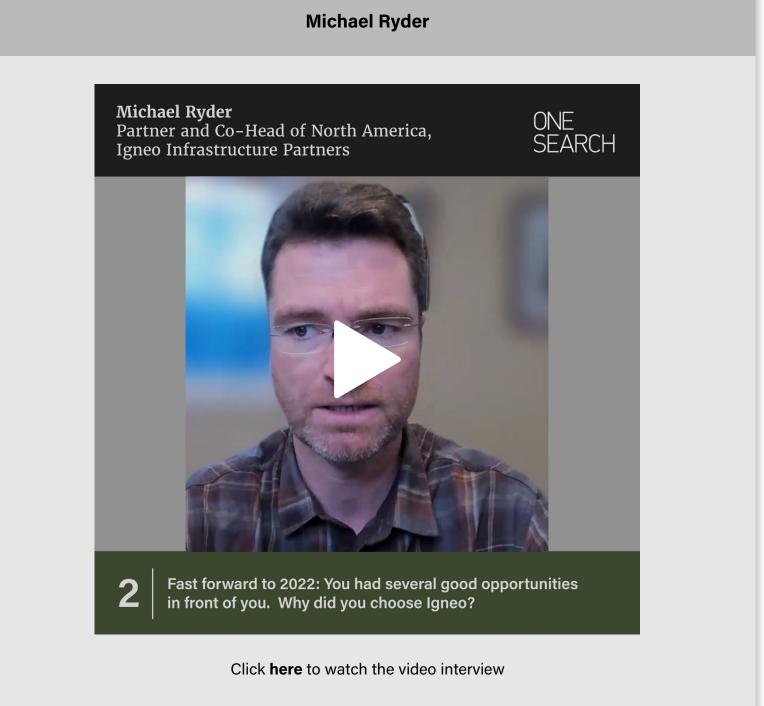
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Equity Senior Moves





Name	Leaving	Joining	Title	Location
Greg Roer	Goldman Sachs Renewable Power	Altus Power	Managing Director	NY
Eugene Esmonde	CPP Investments	BCI	Managing Director	NY
Duan Dickson	Lumevity	Breakthrough Energy	Venture Partner	NY
Eric Weng	Macquarie Group	Brookfield Asset Managemnt	Managing Director	NY
Vincent Hanh	Terraform Asset Management	Copenhagen Infrastructure Partners	Associate Partner	MA
Sean Joshi	Mitsubishi Hitachi Power Systems America	Copenhagen Infrastructure Partners	Developer	NY
Stacey Kusters	Berkshire Hathaway Energy	Cubico Sustainable Investments	Country Head, US	AZ
Kojo Ako-Asare	Emerson Collective	Decarbonization Partners	Managing Director	CA
David Hayes	bp	Decarbonization Partners	Managing Director	TX
Eileen Fargis	InterEnergy Holdings	Ecofin	Managing Director, Sustainable Infrastructure	СТ
Claire Harvey	ARM Resource Partners	EIV Capital	Partner, CEO of EIV Resources	TX
Jeff Schmidt	Norwest Venture Partners	Energize Ventures	Head of Commercialization	IL
Petros Lekkakis	Stonepeak	Energy Impact Partners	Operating Partner	NY
Erik Belz	The Blackstone Group	Engine No. 1	Head of Private Equity	NY
Laxman Ramu	Macquarie Group	Generate	Managing Director	NY
Lisa Krueger	The AES Corporation	Global Infrastructure Partners	Business Improvement Principal	AZ

Equity Senior Moves





Name	Leaving	Joining	Title	Location
Donald Carey	ShoreBridge Capital Partners	Grain Management	Managing Director	NY
Doug Loveland	Siguler Guff & Company	Grain Management	Managing Director	NY
Peter Gallagher	Megaport	H.R.L. Morrison & Co	Senior Advisor	NY
Brent Tasugi	AMP	I Squared Capital	Managing Director	NY
Tim Formuziewich	IMCO	I Squared Capital	Managing Director	T.O CA
David Whitcher	Mizuho	l Squared Capital	Managing Director	FL
Michael Ryder	Investcorp	Igneo Infrastructure Partners	Partner & Co-Head of North America	NY
Emily M.	Sendero Midtream Partners	Kimmeridge	Managing Director	СО
Will Demas	Stonepeak	Macquarie Group	SMD / Head of Americas, GIG	NY
Jesse Teichman	Chevron Technology Ventures	MKB & Co.	Partner	TX
Jenine Krause	Enercare Inc.	OMERS Infrastructure	Managing Director	T.O CA
Andre Burba	Global Infrastructure Partners	Partners Group	Managing Director	СО
Daniel Ketyer	Wolverine Venture Fund	Piva Capital	Investor	CA
Mabel Wong	Brookfield	Power Sustainable Lios	Advisor	T.O CA
Ivan Van der Walt	NextDecade	Quantum Energy Partners	Operating Partner	TX
Jeff Rodgers	DIF Capital Partners	Slate Asset Management	Managing Director	T.O CA

Equity Senior Moves





Name	Leaving	Joining	Title	Location
Robert Reid	Supernova Partners	Snowhawk	Co-Founder and CEO	NY
Ann Klee	Wabtec Corp	Sotera Health	Board Member	MA
Chad Plotkin	Clearway Energy Group	The Blackstone Group	Managing Director	NY
Daniel Huolah	Longnook Capital	Three Cairns Group	Managing Director	BST
Christine Weydig	The Port Authority of New York New Jersey	Tiger Infrastructure Partners	Operating Partner	NY

Equity Mid-level Moves





Name	Leaving	Joining	Title	Location
Trevor Russo	Ironwood Capital	3i Group	Vice President, Infrastructure	NY
Giles Bicknell	InfraRed Capital Partners	Amber Infrastructure	Senior Vice President	NY
Keegan Ng	Goldman Sachs	Antin Infrastructure Partners	Private Equity	NY
Manasi Desai	KKR	Ara Partners	Vice President	MA
Ari David	AUA Private Equity Partners	Ara Partners	Vice President	MA
Andrea Wang	Bank of America	AustralianSuper	Infrastructure Investments	NY
Emilce Song	Macquarie Group	AustralianSuper	Director, Infastructure Equity	NY
Raluca Florea	Bregal Energy	Decarbonization Partners	Director	NY
Scott Himmelberger	Princeville Capital	Decarbonization Partners	Director	DC
Robert DiConstanzo	Upper Bay Infrastructure Partners	DIF Capital Partners	Director	NY
Chea Hart	Ridgewood Infrastructure	DigitalBridge	Principal	NY
Brittany Niles	Hull Street Energy	EIG Global Energy Partners	Vice President	WA
Alicia Chen	Silicon Valley Bank	EIG Global Energy Partners	Vice President	DC
Michael Campos	Azolla Ventures	Energy Impact Partners	Investor	MA
Mark Walker	Plenary Group	Fengate Asset Management	Vice President	T.O CA
Francesca Whitehead	G2 Venture Partners	Fifth Wall	Vice President	NY

Equity Mid-level Moves





Name	Leaving	Joining	Title	Location
Kelly Golden	UBS	G2 Venture Partners	Director of Investor Relations	CA
Ida Hempel	Just Climate	Galvanize Climate Solutions	Vice President	CA
Christian Sarmiento	Morgan Stanley	Global Infrastructure Partners	EM Infrastructure	NY
Gerard Ashmore	Communications Management LLC	Grain Management	Senior Vice President	FL
Jerome Briens	EIG Global Energy Partners	Greenbacker	Investor, Development Opportunities Fund	NY
Lauren Beshore	The Carlyle Group	H.R.L Morrison & Co	Investment Director	WA
Joseph Schiavo	Wells Fargo	Harbert Management Corporation	Investment Professional	NC
Sarah Bibring	Bank of America	Igneo Infrastructure Partners	Associate Director	NY
Sameera Gadiyaram	JLC Infrastructure	Igneo Infrastructure Partners	Associate Director	NY
Sandra Schoellnast	UBS Asset Management	InfraRed Capital Partners	Vice President, Portfolio Management	NY
Peter H. Lynch	AMA Capital Partners	J.P Morgan	Vice President - Acqusitions	NY
Kamil Kopec	Quinbrook Infrastructure Partners	J.P Morgan	Investment Principal	NY
Richard kim	HSBC	John Laing	Associate Director	T.O CA
Ivan Mrdak	New Climate Ventures	Macquarie Group	Manager	TX
Simon Duranceau	Roadis	Meridiam	Investment Director	NY
Vijay Singh	Bechtel	Nuveen	Director, Private Infrastructure	NC

Equity Mid-level Moves





Name	Leaving	Joining	Title	Location
Jason Ghoshhajra	Corinthian Group	OIC	Vice President, Investment Performance & Optimization	NY
Ilya Khints	Anchorage Capital	OMERS Infrastructure	Director, Asset Management	NY
Tina Liu	Basalt Infrastructure Partners	ONEX Transportation Partners	Principal	NY
Morgan Jones	DigitalBridge	Partners Group	Investment Leader	СО
Hieu Tran	UBS Asset Management	Partners Group	Investment Leader	NY
Liz (Emanuel) Spruill	EIV Capital	Pennybacker Capital	Director, Critical Infrastructure	TX
Fauzul Lakhani	Riverstone	Quantum Energy Partners	Director	TX
Priyanka Duvvuru	Stonepeak	S2G Ventures	Vice President	NY
Mitch Worden	JLL	S2G Ventures	Vice President	IL
Sebastian Serra	Eclipse Ventures	Sandbrook Capital	Principal	NY
Sam Oliver	Deutsche Bank	Stonepeak	Principal	NY
Jesse Fan	Standard Investments	Stonepeak	Principal	NY
Chris Metcalf	GAF Energy	True Green Capital Management	Director Origination	СТ
Christina Scalzo	Vistra Corp.	Vision Ridge Partners	Principal	СО

North America Private Equity Market Insights

Publicly, North American Equity investors have been abuzz in the wake of the Inflation Reduction act. Aside from \$44 billion earmarked for transportation projects that is likely to drive P3 opportunities, much of the excitement has centered on renewable energy technologies outside of wind and solar. Privately, however, investors' expectations seem more tempered – many say that while these energy tax credits will be a huge benefit to a handful of established groups that can deliver on projects, it does not result in a sudden windfall of public funding for research into hydrogen-powered jet engines or sail-assisted supertankers. Elsewhere within the power sector, a crowded field targeting conventional renewables opportunities in wind and solar are looking to sidestep the typical risks associated with renewables development – transmission access, development/supply chain disruptions, permitting, etc. – by acquiring existing conventional generation facilities and retrofitting their technologies or developing renewable power farms on adjacent land.

Overall, the megafunds are poised to further expand their market share. While 2022 is set to be another record year in terms of capital inflows for infrastructure - \$160bn raised as of Dec '22, up 20% over FY21 – this is paired with huge drop in number of individual funds raised, down from 150 in FY21 to just 83 in FY22. In fact, over half of this year's fundraising total comes from just 9 vehicles from the biggest brand names, headlined by a KKR fund that was oversubscribed before first close and rumors of Stonepeak bringing a \$20bn fund to market despite closing a \$14bn vehicle just nine months ago.

Middle market firms continue to search for services and manufacturing businesses in the infrastructure ecosystem that can rely on the industry's growth and stability while still bringing traditional PE-level returns, and these strategies continue to be appealing to traditional infrastructure and generalist PE talent alike. Many of these groups are identifying a huge potential opportunity across the capital stack as well, bringing credit and preferred equity investments into their sights.

It seems that the demand for an MBA seems to have fallen out of vogue, with less than 20% of One Search mandates at the Vice President level or

above making any hard requirements for graduate education. Similar to last year, upward pressure on junior-level cash compensation from the sell-side continues to be a hot topic. Many firms have simply thrown money at the problem, raising Associate salaries for the third year in a row, while others remain skeptical that this will be a lasting effect, holding fast at market standard of 3-5 years ago and/or adding carry-style elements to their offers.

All told, there are no signs of slowdown for US infrastructure equity headed into 2023. The existing market is thriving, exits are frequent and typically very accretive, and nascent technologies are coming into the fore that offer new avenues for investment into the essential assets and businesses that drive the global economy.



Charles Wilson Consultant, Equity

Charles joined One Search at the end of 2021 to support the expansion of the Equity practice in North America. He brings nearly a decade of search experience to the team, having successfully placed dozens of senior investment professionals and c-suite leaders throughout his career with firms such as BlackRock, Goldman Sachs Asset Management, and TPG Capital. Charles is a firm believer that in the war for top talent, there is no substitute for prompt delivery, overcommunication, or attention to detail.

Prior to One Search, Charles was the head of the southern US for a global financial services search business, where he helped open the Texas office from day one and built and multiple specialist coverage teams from scratch.







Name	Leaving	Joining	Title	Location
Kaarin Khandelwal	Marathon Group	547 Energy	Associate	TX
Tristan Capes-Davis	Houlihan Lokey	AE Industrial Partners	Associate	FL
Adam Luna	Allstate	AIMPERA Capital Partners	Associate	CA
Max Felix	Bloom Energy	AIMPERA Capital Partners	Investor	CA
Alexander Dudek	Citi	American Industrial Partners	Associate	NY
Gordon Robinson	Brown Gibbons Lang & Company	AMP Capital	Senior Analyst Infrastructure Equity	CA
Sarah Quraishi	Goldman Sachs	Antin Infrastructure Partners	Investment Analyst	NY
Mariana Saborio	Booth School of Business (MBA)	Apollo Global Management	Associate	FL
Jasper Lan	Global Infrastructure Partners	Apollo Global Management	Associate	NY
Gina Hadam	Green Giraffe	Ara Partners	Associate	BST
Syed Inam	BMO Capital Markets	ArcLight Capital Partners	Associate	MA
David Thai	Citi	ArcLight Capital Partners	Associate	MA
Sam Seo	Nomura	ArcLight Capital Partners	Associate	MA
Will Guarini	John Hancock	Ardian	Analyst	NY
Will Guarini	John Hancock	Ardian	Analyst	NY
Claire Liu	BNP Paribas	Astatine Investment Partners	Associate	NY





Name	Leaving	Joining	Title	Location
Will Sherrill	Wells Fargo	Axium Infrastructure	Analyst	NY
Matthew Altman	Apolo Global Managemment	Basalt Infrastructure Partners	Senior Associate	NY
Cole Goldklang	Plus Power	Basalt Infrastructure Partners	Associate	NY
Keshav Sota	Citi	BlackRock	Associate	NY
Hayley Nystrom	Terra Alpha Investments	Blue Bear Capital	Investment Associate	CA
Juan Figueroa	The AES Corporation	CIM Group	Associate	CA
Sam Tweed	Citi	Copenhagen Infrastructure Partners	Senior Associate	NY
Briggs Bulkeley	FIH Partners	Copenhagen Infrastructure Partners	Associate	NY
Jared Hendrick	FIH Partners	Copenhagen Infrastructure Partners	Associate	NY
Haiyun Chen	FIH Partners	Copenhagen Infrastructure Partners	Associate	NY
Tyler Cibula	Barclays	CORE Industrial Partners	Associate	IL
Ricardo Jordan	HEC Montreal (MBA)	Cycle Capital	Associate	Montreal
Ziad Saliba	TD Securities	Denham Capital	Associate	T.O CA
Brian Rodio	Cypress Creek Renewables	Denham Capital	Associate	TX
Minchan Kim	Industrial Development Funding	DIF Capital Partners	Analyst	NY
Juan Andres Rodriguez	Citi	DigitalBridge	Associate	NY





Name	Leaving	Joining	Title	Location
Alessandro Giannini	University of Florida	DigitalBridge	Analyst	FL
Leila Iskandarani	Yale University	DigitalBridge	Analyst	FL
Antonio Prieto	Bank of America	ECP	Associate	NY
Alexia Gallian	Partners Group	ECP	Associate	NY
Gillian Cobb	Evercore	ECP	Associate	NY
Natasha Turkmani	Charles River Associates	EIG	Investment Associate	WA
Sabrina Kristobak	Women's Energy Network Houston	EIV Capital	Associate	ТХ
Luke Anderson	Castleton Commodities	EIV Capital	Senior Associate	TX
Sabrina Kristobak	Air Liquide	EIV Capital	Associate	TX
Michael Gerber	Guggenheim Partners	EIV Capital	Associate	TX
Mark Westfall	Energy Impact Partners	Ember Infrastructure	Associate	NY
Ben Townsend	Point 72	EnCap Energy	Associate	FL
Meredith Breach	Vista Equity Partners	Energize Ventures	Senior Associate	IL
Jarell Mason	Booth School of Business (MBA)	Energize Ventures	Investor	IL
Will Lipscomb	Nomura Greentech	Energy Impact Partners	Investor	CA
Morgan Grosch	Perella Weinberg Partners	Energy Impact Partners	Investor	NY





Name	Leaving	Joining	Title	Location
Will Lipscomb	Nomura Greentech	Energy Impact Partners	Investor	CA
Janaki Narayanan	TSEF	Energy Impact Partners	Investor	NY
Kirsten Smith	Center on Global Energy Policy	Energy Impact Partners	Senior Associate, Research & Innovation	NY
Morgan Grosch	Perella Weinberg Partners	Energy Impact Partners	Investor	NY
Courtney Nutting	Partners Group	EQT	Investment Associate	NY
Jacob Robinson	OMERS	Fengate Asset Management	Investment Associate	Toronto
Maria Verbaite	TLcom Capital	G2 Venture Partners	Investor	CA
Maria Casciani	Bain Capital	Galvanize Climate Solutions	Associate	NY
Tyler Rudolph	Modern Energy	Galvanize Climate Solutions	Associate	CA
Lauren Nolen	JP Morgan	Galvanize Climate Solutions	Associate	CA
Chuen Pan	8minute Solar Energy	Generate	Associate	CA
Jeki Lee	Duke University (MBA)	Generate	Investment Professional	CA
Charlie Doherty	Solomon Partners	Generate	Investment Professional	NY
Tony lee	MIT (MS)	Generate	Investment Professional	CA
Elizabeth Andrews	Bank of America	Generate	Investment Analyst	NY
Sam Orley	Ridgewood Infrastructure	Generation Investment Management	Growth Equity	CA





Name	Leaving	Joining	Title	Location
Ishaan Chatterjee	Moelis & Company	GI Partners	Associate	NY
Aaron Borchert	CPP Investments	Global Infrastructure Partners	Associate	NY
Andrew Hebert	Citi	Global Infrastructure Partners	Associate	NY
Melanie Hirsch	Vanderbilt University	Global Infrastructure Partners	Analyst	NY
Daniel Izu	Clearway Energy Group	Global Infrastructure Partners	Analyst	NY
Grant Helton	Tudor, Pickering, Holt & Co.	Global Infrastructure Partners	Associate	NY
Arthur Greenfield	RBC Capital Markets	Global Infrastructure Partners	Associate	NY
Kelly Li	CPP Investments	Global Infrastructure Partners	Associate	NY
Ahman Makki	JP Morgan	Global Infrastructure Partners	Associate	NY
Michelle Zhuang	Columbia University	Global Infrastructure Partners	Analyst	NY
Candice Wang	University of Chicago	Global Infrastructure Partners	Analyst	NY
Derek Li	The Wharton School	Global Infrastructure Partners	Analyst	NY
Kristi Kim	Columbia University	Global Infrastructure Partners	Analyst	NY
Brian Marcus	Rothschild & Co	Global Infrastructure Partners	Associate	NY
Catherine Wilson	CPP Investments	Global Infrastructure Partners	Senior Associate	NY
Noah Mazzola	Societe Generale	Global Infrastructure Partners	Associate	NY





Name	Leaving	Joining	Title	Location
Victoria Sansone	The Wharton School	Global Infrastructure Partners	Analyst	NY
Rebecca Volkers	Goldman Sachs	Global Infrastructure Partners	Associate	NY
Victor Wen	Macquarie Group	Global Infrastructure Partners	Associate	NY
Michael Maguire	Citi	Global Infrastructure Partners	Associate	NY
Simran Dass	CPP Investments	Global Infrastructure Partners	Associate	NY
Alexander Demeulenaere	Stonepeak	Goldman Sachs	Investment Professional	NY
Diego Alvarez	Morgan Stanley	Grain Management	Associate	NY
Matt Soundy	Tuck School of Business (MBA)	Grain Management	Senior Associate	DC
Charlie Cope	KBW	Grain Management	Associate	DC
Jan Ebelt	Q Advisors	Grain Management	Associate	DC
Nicholas Schulkin	Partners Group	Grain Management	Associate	DC
Yuzhe (Steve) Li	Citi	H.I.G. Capital	Associate	TX
Will Hurley	University of Colorado Boulder	Harrison Street	Analyst, Social Infrastructure	IL
Will Curran	University of Kansas	Harrison Street	Analyst, Social Infrastructure	IL
Dominic Wagner	BNP Paribas	I Squared Capital	Associate	FL
William Carver	Five Point Energy	I Squared Capital	Associate	FL





Name	Leaving	Joining	Title	Location
Tony Zhang	Whitehall & Company	I Squared Capital	Associate	FL
Varun Tangirala	Credit Suisse	I Squared Capital	Associate	FL
Alix Sudre	BNP Paribas	IFM Investors	Senior Associate	NY
Arras Korogluyan	Plenary Group	Igneo Infrastructure Partners	Senior Associate	NY
Nikhil Gandhi	Jefferies	Igneo Infrastructure Partners	Executive	NY
Sarang Mani	Climate Tech VC	J.P Morgan	Sustainable Growth Equity Investor	NY
Ken Park	BlackRock	Kimmeridge	Analyst	NY
Charlotte Neuhoff	Evercore	Lime Rock New Energy	Associate	NY
Jeh Bains	Moelis & Company	Mill Road Capital	Associate	NY
Justina Hambali	Goldman Sachs	Morgan Stanley	Associate	NY
Justina Hambali	Goldman Sachs	Morgan Stanley Infrastructure Partners	Associate	NY
Peter Anderson	Alexandria Real Estate Equities	Nuveen	Senior Associate, Private Infrastructure	NY
Ronika Makkar	Solomon Partners	Oaktree Capital Management	Associate, Transportation Infrastructure	NY
Andrew McCaffery	WJ Partners	OIC	Senior Associate	NY
Jon Saltz	Excelsior Energy Capital	OIC	Senior Associate	NY
Thomas Risinger	Napier Park Global capital	Onex	Senior Associate	NY





Name	Leaving	Joining	Title	Location
Gabriela Airaldi Doig	Summer Associate	Partners Group	Investment Associate	NY
Daniel Ketyer	Wolverine Venture Fund	Piva Capital	Investor	CA
Noah Reich	Verdonck Partners	QIC	Associate	NY
Lucas Anderson	Stronghold Investment Management	Quantum Energy Partners	Associate	TX
Matt Kasanoff	Nuveen	Ridgewood Infastructure	Analyst	NY
Hunter Cohen	Sumitomo Mitsu Banking Corp	Riverstone Holdings	Associate	NY
Brian Cerwin	Citi	Riverstone Holdings	Associate	NY
William Chen	Citi	Riverstone Holdings	Associate	NY
Becca Albrecht	Clean Energy Leadership Institute	S2G Ventures	Investment Associate	IL
Becca Albrecht	Invenergy	S2G Ventures	Associate	IL
Aaron Kirsch	Barclays	SDC Capital Partners	Associate	NY
Akwugo Nnama	JP Morgan	SDC Capital Partners	Senior Associate	NY
Polina Naumenko	Greenhill & Co	SDC Capital Partners	Associate	NY
Devon Sanford	Harvard MBA	SJF Ventures	Associate	CA
Hayes Murphy	Goldman Sachs	Snowhawk	Associate	NY
Michael Delmont	Jefferies	Snowhawk	Associate	NY





Name	Leaving	Joining	Title	Location
Francesca Macchiavello Cauvi	Schwarzman Scholars	Spring Lane Capital	Analyst	MA
Ross Barramen	Pearlbarry Real Estate Investment	Starwood Energy Group	Senior Analyst	NY
Ross Barramen	Cordelio Power	Starwood Energy Group	Senior Analyst	СТ
Michael Favrot	Barclays	Stonepeak	Associate	NY
Jillian Li	Morgan Stanley	Stonepeak	Associate	NY
Yani Fabre	UBS	Stonepeak	Associate	NY
Brittany Hatmaker	Goldman Sachs	Stonepeak	Associate	NY
Ann Huesken	Barclays	Stonepeak	Associate	NY
Bryce Killian	Morgan Stanley	Stonepeak	Associate	NY
John Van Den Anker	Morgan Stanley	Stonepeak	Associate	NY
Will Bickham	Barclays	Stonepeak	Associate	TX
Lea Chemaly	Morgan Stanley	Stonepeak	Associate	TX
Korey Finn	DigitalBridge	Stonepeak	Senior Associate	NY
Gordon Ma	Citi	Stonepeak	Associate	NY
Emily Arches	Basalt Infrastructure Partners	The Carlyle Group	Associate	NY
Shannon Dominguez	DigitalBridge	The Carlyle Group	Senior Associate	NY





Name	Leaving	Joining	Title	Location
Lauren Hooda	Citi	Tiger Infrastructure Partners	Associate	NY
Christopher Aventuro	Barclays	Tiger Infrastructure Partners	Associate	NY
Brendan Fogarty	Argand Partners	Tiger Infrastructure Partners	Senior Associate	NY
Michael Hinton	JP Morgan	Vision Ridge Partners	Associate	NY
Megan Ratcliffe	Bank of America	Vision Ridge Partners	Associate	CA

Credit Highlighted Move





Hiring Manager



James Taylor Head of Infrastructure & Project Finance

Brief Overview of Lloyds Bank

Primarily focusing on the UK and US market, I&PF provides solutions across the infrastructure, energy, transportation and digital sectors. Recent years have seen a distinct shift in the market with renewables and digital infrastructure emerging as key growth areas, driven by a combination of rapid technological change, progressive government policy, and the rise of the Environmental, Social and Corporate Governance (ESG) agenda. Since 2018, Lloyds has financed over 15 UK renewable energy projects, providing green energy for over 5 million homes.

Candidate



Al Urbina
Director, US Infrastructure & Project Finance

Why was Lloyds/the opportunity of interest to you?

Lloyds has an outstanding reputation as a top retail and commercial bank with more than 30 million customers worldwide. Lloyds has operated in the US for over 100 years, with their New York offices as their main liaison between the UK and North America for both financial institutions and large corporate clients. Lloyds has a very ambitious plan to become an important player in the infrastructure and project finance sectors in the US, and I found this opportunity very appealing.

Why were you attracted to making this move?

I was attracted to the challenge this represents for me professionally, as this role will have senior responsibilities to build up Lloyds' infrastructure and project finance business in the US. Lloyds already has longstanding relationships with significant players in this space worldwide and needed a local representative to better serve those existing clients in the US while bringing new relationships onboard.

Please tell us what your role will entail.

The Director for Infrastructure and Project Finance role will be primarily responsible for introducing financing and advisory opportunities within infrastructure and project finance in the US to Lloyds. In this role, I will originate and execute complex structured project finance deals predominately in Net Zero asset classes as well as selective other assets including transportation, midstream, digital infrastructure.

What strength in your background will benefit you the most in your new role?

My broad knowledge of the North American infrastructure and project finance sector as well as my extensive network of contacts and strong connections with Sponsors, Advisors, Banks, and Investors, should provide an important asset for this role.

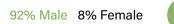
What excites you about this next level in your career?

This role is more strategic in nature than previous ones. It includes not only deal making but also the execution of a well-thought business action plan in terms of risk appetite, client acquisition, share-of-wallet, product development and relationship outreach. Since Lloyds is building this business from scratch in the US, an ability to 'think big' will be required. I find this aspect of this new opportunity very appealing.

What new strengths do you look forward to building in your new role?

I look forward to developing a more senior and strategic view of my infrastructure and project finance experience that goes beyond that of a relationship manager and dealmaker. I expect to improve my ability to look at the bigger picture of building a successful business segment for Lloyds within these sectors in the US.

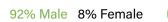
Credit Senior Moves





Name	Leaving	Joining	Title	Location
Brent Canada	Deutsche Bank	Ares Management	Partner	NY
Steve Coscia	Allianz Global Investors	Barings	Senior Director	NY
Ricardo Vieira	Banco Sabadell	BNP Paribas	Director	NY
Noah Brunell	Lightsource bp	CIT	Director	CA
Sergio Figueroa Sanz	Nord/LB	CIT	Director	CA
Michael Terry	SMBC	Credit Agricole CIB	Senior Loan Review Analyst	NY
Hyuckjae Kwon	Nomura	Credit Agricole CIB	Director	NY
Eden Rahman	ABN AMRO	Credit Agricole CIB	Director	NY
Alexander Krolick	Macquarie Group	Evercore	Senior Managing Director	NY
Magali Cohen	Macquarie Group	Global Infrastructure Partners	Principal - Capital Markets	NY
Mark Molitor	Green Compass LLC	Hannon Armstrong	Director- Structured Investments	WA
Roberto Simon	Societe Generale	HIF Global	CFO	TX
David Rosenblum	Deutsche Bank	I Squared Capital	Head of Infrastructure Debt	FL
Darrel Ho	SMTB	ING	Director	NY
Eric Cohen	Fifth Third Bank	JPMorgan Chase & Co.	Group Head & Managing Director - Green Economy Banking	NY
Al Urbina	Commerzbank	Lloyds Banking Group	Director, I&PF	NY

Credit Senior Moves





Name	Leaving	Joining	Title	Location
Dominick D'Ascoli	Santander Bank	Mizuho	Head of Project Finance Portfolio Management	NY
Shannon Thomas	Allianz Global Investors	Natixis CIB Americas	Director	NY
Francisco Porta	Banco de Brasil	Natixis CIB Americas	Director	NY
Karsten Schmitz	ABN AMRO	PEI Global Partners	Managing Director	NY
Michael Canavan	Truist	PNC	Managing Director	NY
Andrew Platt	SMBC	Santander	MD/Head of Energy & Power Project & Acquisition Finance	NY
Vikrant Prakash	Truist	Societe Generale	Director	NY
Ben Koehler	Natixis CIB Americas	Societe Generale	Managing Director	NY
Guillermo Ortiz	Intesa Sanpaolo	Standard Chartered Bank	Executive Director	NY
Josh Shishkoff	OIC	The Blackstone Group	Managing Director	TX

Adding Talent to Add Value

No matter who you are or where you sit as an investor, the conviction around driving value in your portfolios, whether at the asset or company level, is becoming increasingly important in the industry.

Industry growth, specifically in terms of both the increasing number of funds and the amount of deployable capital, has led to a crossroads where it is no longer sustainable for investment professionals to juggle the responsibilities of both investing and being the sole drivers of value in regard to the management of said investments. Given the increase in investment activity, private markets investors in both equity and credit have pivoted accordingly and focused on adding headcount fully dedicated to the value management of their expanding portfolios.

That said, when hundreds of billions of dollars are at stake, not just any background will suffice for these roles that move the needle forward; it takes a combination of financial, technical, commercial, and operational skillsets and perspectives. In our experience locating the right professionals to build out these teams, we have explored management consultants, restructuring & turnaround specialists, strategy & valuations advisors, corporate strategists and portfolio managers from industry corporations, and C-Suite executives from private capital-backed businesses, amongst other avenues.

In their roles, these professionals are working from A to Z of the investment lifecycle: participating and adding operational and commercial perspectives to the due diligence of new deals, leading the management of investments through the entirety of their holding by developing value creation plans, driving strategic initiatives, often sitting on boards or even in interim C-Suite positions, then ultimately prepping the asset for an exit and supporting the sale process.

With so much growth in the industry, who has pivoted their strategy to focus on asset value growth? For starters, there is KKR Capstone, who have been leading the way on this for years with a team of 100+ professionals who exist to: assess the operational improvement opportunities and risks during the investment due diligence process, deliver meaningful and sustainable operational change within portfolio companies/portfolios of assets, and leverage the scale and scope of a portfolio of assets to develop cross-portfolio programs that can benefit all investments.

Antin Infrastructure Partners' Performance Improvement team also comes to mind. With Antin's approach of driving value creation within its portfolio companies, the company decided years ago to hire dedicated staff to strengthen the firm's capabilities by focusing on improving operational performance by providing support throughout the lifecycle of an investment from due diligence to divestment.

Further, there is Orion Infrastructure Capital (OIC) and their Investment Performance & Optimization (IPO) group, which is responsible for driving value creation, improving efficiency, executing follow-ins and divestitures, and mitigating risk across Orion's investment portfolio. This team was strengthened with the addition of Jason Ghoshhajra as a Vice President in recent months.

One Search has played a key part in identifying talent for our clients in this discipline, and we anticipate the market will continue to see an uptick in the amount of portfolio optimization hires needed across private markets investors.



Imran Walji Consultant, Credit

Imran spent four years in the Power & Energy recruitment space before joining the One Search team in October 2021. Prior to One Search, Imran successfully built out several portfolio companies in the Downstream Industrial Services space and then pivoted to and developed a passion for Renewable Natural Gas ("RNG") and Solar during the pandemic.

Imran has supported the growth of the North American business through successfully executing searches for private markets investors, portfolio and asset management professionals, and C-Suite executives for private capital-backed growth businesses.



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Credit Mid-level Moves





Santiago Mora Itaú USA Bank of America Vice President NY Mohammed Salam Citi Bank of America AVP NY Anne Robinson Nomura BlackBock Vice President NY Jordan O'Donnell AIG BlackBock Vice President NY Aman Saroen AMP Capital Brookfield Asset Management Vice President NY Stefano Di Genua ICBC CIC Vice President NY KC Coyne MUFG CohnReznick Capital Vice President NY Alberto Caudillo Siemens HSBC Global Relationship Manager TX Mancels Poletto SMBC HSBC Vice President NY Mark Liu Icon Infrastructure I Squared Capital Vice President NY Alessandra Falconi Citi JP Morgan Vice President NY Alessandra Falconi Citi JP Morgan Vice President NY Deirdre Lowis Double Of Bank Mizuho Vice President NY Armida Vales Management Vice President NY Mizuho Vice President NY Mizuho Vice President NY Deirdre Lowis Double Bank Mizuho Vice President NY Armida Vales Management Vice President NY Deirdre Lowis Double CIB Newson Newson NY Mizuho Vice President NY Deirdre Lowis Double CIB Newson Newson NY Deirdre Lowis Double CIB Newson Newson NY Deirdre Lowis Ocusion CIB Newson Newson Newson Newson NY Deirdre Lowis Ocusion CIB Newson Newso	Name	Leaving	Joining	Title	Location
Anne Robinson Nomura BlackRock Vice President NY Jordan O'Donnell AIG BlackRock Vice President NY Aman Sareen AMP Capital Brookfield Asset Management Vice President NY Stefano Di Genua ICBC CIC Vice President NY KC Coyne MUFG CohnReznick Capital Vice President NY Alberto Caudillo Siemens HSBC Global Relationship Manager TX Manoela Poletto SMBC HSBC Vice President NY Mark Liu Icon Infrastructure I Squared Capital Vice President NY Alessandra Falconi Citi JP Morgan Vice President NY Alescandra Falconi Citi JP Morgan Asset Management Vice President NY Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Doutsche Bank Mizuho Vice President NY	Santiago Mora	Itaú USA	Bank of America	Vice President	NY
Jordan O'DonnellAIGBlackRockVice PresidentNYAman SareenAMP CapitalBrookfield Asset ManagementVice PresidentNYStefano DI GenuaICBCCICVice PresidentNYKC CoyneMUFGCohnReznick CapitalVice PresidentCAJanos MannAgentis CapitalCredit Agricole CIBVice PresidentNYAlberto CaudilloSiemensHSBCGlobal Relationship ManagerTXManoela PolettoSMBCHSBCVice PresidentNYMark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Mohammed Salam	Citi	Bank of America	AVP	NY
Aman Sareen AMP Capital Brookfield Asset Management Vice President NY Stefano Di Genua ICBC CIC Vice President NY KC Coyne MUFG CohnReznick Capital Vice President CA Janos Mann Agentis Capital Credit Agricole CIB Vice President NY Alberto Caudillo Siemens HSBC Global Relationship Manager TX Manoela Poletto SMBC HSBC Vice President NY Mark Liu Icon Infrastructure I Squared Capital Vice President PL Timothy Dobney Macquarie Group IFM Investors Vice President NY Alessandra Falconi CIti JP Morgan Vice President NY Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Deutsche Bank Mizuho Vice President NY	Anne Robinson	Nomura	BlackRock	Vice President	NY
Stefano Di GenuaICBCCICVice PresidentNYKC CoyneMUFGCohnReznick CapitalVice PresidentCAJanos MannAgentis CapitalCredit Agricole CIBVice PresidentNYAlberto CaudilloSiemensHSBCGlobal Relationship ManagerTXManoela PolettoSMBCHSBCVice PresidentNYMark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Jordan O'Donnell	AIG	BlackRock	Vice President	NY
KC CoyneMUFGCohnReznick CapitalVice PresidentCAJanos MannAgentis CapitalCredit Agricole CIBVice PresidentNYAlberto CaudilloSiemensHSBCGlobal Relationship ManagerTXManoela PolettoSMBCHSBCVice PresidentNYMark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Aman Sareen	AMP Capital	Brookfield Asset Management	Vice President	NY
Janos MannAgentis CapitalCredit Agricole CIBVice PresidentNYAlberto CaudilloSiemensHSBCGlobal Relationship ManagerTXManoela PolettoSMBCHSBCVice PresidentNYMark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Stefano Di Genua	ICBC	CIC	Vice President	NY
Alberto Caudillo Siemens HSBC Global Relationship Manager TX Manoela Poletto SMBC HSBC Vice President NY Mark Liu Icon Infrastructure I Squared Capital Vice President FL Timothy Dobney Macquarie Group IFM Investors Vice President NY Alessandra Falconi Citi JP Morgan Vice President Vice President NY Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Deutsche Bank Mizuho Vice President NY	KC Coyne	MUFG	CohnReznick Capital	Vice President	CA
Manoela PolettoSMBCHSBCVice PresidentNYMark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Janos Mann	Agentis Capital	Credit Agricole CIB	Vice President	NY
Mark LiuIcon InfrastructureI Squared CapitalVice PresidentFLTimothy DobneyMacquarie GroupIFM InvestorsVice PresidentNYAlessandra FalconiCitiJP MorganVice PresidentNYBecca EdilIFM InvestorsJP Morgan Asset ManagementVice PresidentNYDeirdre LewisDeutsche BankMizuhoVice PresidentNY	Alberto Caudillo	Siemens	HSBC	Global Relationship Manager	TX
Timothy Dobney Macquarie Group IFM Investors Vice President NY Alessandra Falconi Citi JP Morgan Vice President NY Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Deutsche Bank Mizuho Vice President NY	Manoela Poletto	SMBC	HSBC	Vice President	NY
Alessandra Falconi Citi JP Morgan Vice President NY Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Deutsche Bank Mizuho Vice President NY	Mark Liu	Icon Infrastructure	l Squared Capital	Vice President	FL
Becca Edil IFM Investors JP Morgan Asset Management Vice President NY Deirdre Lewis Deutsche Bank Mizuho Vice President NY	Timothy Dobney	Macquarie Group	IFM Investors	Vice President	NY
Deirdre Lewis Deutsche Bank Mizuho Vice President NY	Alessandra Falconi	Citi	JP Morgan	Vice President	NY
	Becca Edil	IFM Investors	JP Morgan Asset Management	Vice President	NY
Armida Valdes Vice President NV	Deirdre Lewis	Deutsche Bank	Mizuho	Vice President	NY
Aumida valdes Vice i resident	Armida Valdes	Credit Agricole CIB	Nomura	Vice President	NY

Credit Mid-level Moves





Name	Leaving	Joining	Title	Location
Federico Chiaramonte	IDB Invest	Prudential Private Capital	Vice President	D.C.
Matthew Maye	Santander	SMBC	Vice President	NY
Daniel Getman	CIC	SMBC	Vice President	NY
Alejandro Ramirez Brochero	Marathon Group	SMBC	VP LATAM	NY
Benjamin Tano	Mizuho	SMBC	Vice President	NY
Robert Bamford	Brookfield Asset Management	SMBC	Vice President	NY
Sang Joon Lee	Whitehall & Company	Societe Generale	Vice President	NY
Sameer Rathie	Nomura	The Carlyle Group	Vice President	NY
lan Jones	CIBC	Truist Securities	Vice President	GA
Stephen Inglis	Allianz Global Investors	Voya Investment Management	AVP	NY

Credit Highlighted Move





Hiring Manager



Alex Flamm Managing Director

Brief Overview of AB CarVal

AB CarVal is focused on distressed and credit-intensive assets and market inefficiencies. Since 1987, our experienced team has navigated through ever-changing credit market cycles, opportunistically investing \$139 billion in 5,660 transactions across 82 countries. Today, AB CarVal has approximately \$15 billion* in assets under management in corporate securities, loan portfolios, structured credit and hard assets.

*AUM is comprised of fee-earning AUM and fee-eligible AUM. Fee-earning AUM includes those assets currently eligible to generate management fees. Fee-eligible assets includes capital that is committed to an AB CarVal Fund, but is currently uncalled or recallable. The number represented here excludes assets under AB CarVal's management that are not generating fees due to the maturity of the Fund.

Candidate



James Diversi Associate

Why were you attracted to making this move?

Prior to joining AB CarVal, I had been working in the renewable energy investing space across Australia and the US for five years, and was primarily focused on investment and development through operations of GWs of solar and storage projects. As the next step in my career, I was looking to build on that experience by investing across a broader range of technologies and getting involved in more structured investments across the capital stack. AB CarVal was a great fit for that given their focus on credit-intensive investments, as well as the fact that they had built out a clean energy strategy over the last several years. After learning more about the firm, I was keen to join a team of really smart individuals who had worked on creative and interesting deals.

What does your role entail?

My role is focused on sourcing, diligencing, and executing debt and/or equity investments in clean energy technologies including solar, storage, wind, EV charging, energy efficiency, etc. There is a lot of variety in the role, so at any given time I could be involved with transactions ranging from a platform or project investment in North America to a corporate debt investment in Europe.

What excites you about this next level in your career?

I'm excited to be working on a growing team in a rapidly evolving industry, while still having the resources of an established investment manager. I'm keen to be part of an industry with a long runway (particularly given recent tailwinds from the IRA), where I can see technologies continue to mature and work to help fund the growth of clean energy companies for years to come.





Name	Leaving	Joining	Title	Location
James Diversi	Goldman Sachs	AB CarVal	Associate	NY
Yuyang Gu	Bank of America	Allianz Global Investors	Associate Vice President	NY
Florencia Caceres	Transelec S.A	Allianz Global Investors	Associate	NY
Taylor Lopez-Huebner	ING	Ares Management	Associate	NY
Borja Morales	Energy Challenges-Retos Energeticos	Astris Finance	Senior Analyst	D.C.
Matias Molina	Arup	Astris Finance	Senior Analyst	NY
Darius Khosroshawi	MUFG	AustralianSuper	Senior Analyst	NY
Michael Graifman	Macquaire Group	Bank of America	Associate	NY
Nicholas Dimitrijevic	Fairfield University (MS)	Barings	Analyst, Infrastructure Debt	NY



Taylor Lopez-HuebnerAssociate - Infrastructure Debt Team, Ares Management



Why was this firm and opportunity of interest to you?

Ares is a growing and leading credit investing firm and the Infrastructure Debt platform is a growing franchise, it is an amazing opportunity to work for this team.

Please tell us what your role will entail.

As an Associate, I assist on deals including executing on the Financial modelling and due diligence on subordinated debt investments across the power, digital, energy, renewable, and transport verticals in North America





Name	Leaving	Joining	Title	Location
Michael Solazzo	Inclusive Prosperity Capital	Bayern LB	Senior Associate	NY
Rose Zhang	Nomura Greentech	Blackrock	Associate	NY
Jess Tran	Nomura	Brookfield Asset Management	Analyst	NY
Tyler Russo	BNP Paribas	CIBC	Associate	NY
Michael Woods	Brookfield Renewables	CohnReznick	Associate	NY
Sam Tweed	Citi	Copenhagen Infrastructure Partners	Senior Associate	NY
Olivia Corriere	NY Green Bank	Credit Agricole	Associate	NY
Taylor Segreti	CIBC	Fortress Investment Group	Associate	NY
Perry Litwin	JP Morgan	Generate	Associate	NY
Alessandra Bazan	Morgan Stanley	Global Infrastructure Partners	Associate	NY
Timothy Marcotte	Evercore	Global Infrastructure Partners	Associate	NY
Kenny Shen	Deutsche Bank	HPS Investment Partners	Associate	NY
Alix Sudre	BNP Paribas	IFM Investors	Senior Associate	NY
Goldie Feldman	CIBC	ING	Analyst	NY
Cameron Fedina	Deutsche Bank	ING	Associate	NY
Harrison Matherne	Regions Bank	ING	Senior Analyst	NY





Name	Leaving	Joining	Title	Location
James Fraser	Goldman Sachs	JP Morgan Asset Management	Associate	NY
Irma Yanez	AIG	MetLife Investment Management	Associate	TX
Jeet Ganatra	National Bank of Australia	Mizuho	Associate	NY
Dax Smordin	BMO Capital Markets	MUFG	Analyst	NY
Ricardo Tamez	Sol Systems	National Australia Bank	Associate	NY
Stephen Magretti	Ridgewood Energy	National Australia Bank	Associate	NJ
Henry Hamel	Mizuho	Nomura	Associate	NY
Shawn Kim	KB Kookmin Bank	Nomura	Analyst	NY
Matthew Seskin	BrightNight	Nomura	Associate	NY
Stephania Vasilieva	Meridiam Infrastructure	Nord LB	Associate	NY
Maria Ashcheulova	Societe Generale	Rabobank	Associate	NY
Abraham Wapner	Coalition for Green Capital	Rabobank	Analyst	NY
Dario Dell'Orto	SMBC	Rothesay Asset Management	Associate	NY
Alessandra Rey	Natixis CIB Americas	Salkantay Ventures	Associate	Peru
Virginia Duffy	New Projects Media	Santander Bank	Analyst	NY
David Stechmann	Footbridge Partners	Scotiabank	Associate	TX





Name	Leaving	Joining	Title	Location
Joey Chamness	AIG	Silicon Valley Bank	Associate	TX
James Freirich	Pine Gate Renewables	SMBC	Analyst	NY
Ruben Coll	SEO	SMBC	Associate	NY
Jun Kim	Korea Development Bank	SMBC	Associate	NY
Alberto Aguilar	The World Bank	SMBC	Associate	NY
Alan Sweet	Mizuho	SMBC	Associate	NY
George Van Bortel	Credit Suisse	The Blackstone Group	Associate	TX

Domenic Giovannone

Associate - Asset Management, Vantage Infrastructure

Why was this firm and opportunity of interest to you?

The opportunity at Vantage provided the ability to join a small growing team focused on raising its first debt fund in the United States. I was keen to continue my development by working with a team who covered a multitude of sectors and where I could wear many hats.

Why were you attracted to making this move?

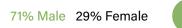
I was attracted to making the move to Vantage as I believed it would be the best way to continue my growth and development within infrastructure debt. Previously, I was primarily focused on investor-owned



utility credit ratings. Vantage has allowed me to cover a significantly wider array of credit risk across many infrastructures sub-sectors, as well as, allowing me to have greater involvement in the origination and capital raising processes.

Please tell us what your role will entail?

My role entails a combination of responsibilities across debt asset management, origination and capital raising. I am primarily focused on managing existing investments, primarily sub-investment grade infrastructure credits in North America and Australia.





Name	Leaving	Joining	Title	Location
Brenden Dimerc	JP Morgan	The Blackstone Group	Associate	NY
Elizabeth Reyzin	ING	The Carlyle Group	Associate	NY
Domenic Giovannone	Moody's Investors Services	Vantage Infrastructure	Associate	NY

Diversity & Inclusion in Infrastructure Investing

For years, "diversity" in the workforce has been a sensitive and ambiguous topic around which employers have a wide range of interpretation and engagement. In many cases it is unclear what classifies as "diversity" in the workplace because the definition genuinely varies from one organization to another, and from one geographical location to another. Some organizations focus solely on gender diversity whereas other companies emphasize building a team that demonstrates diversity of gender, ethnicity and race, sexual orientations, socioeconomic backgrounds and upbringings, veteran status, etc.

Statistically in Financial Services, women make up about 24% of the investment bankers. From a racial perspective the stats are: Black/African American (~5%), Asian (~11%) and Latino/Hispanic (~10%). Although these numbers may seem shocking, they demonstrate a major improvement on those of previous years. However, it is worth noting that these percentages get even smaller when you hone in on Investment Banking teams in the Infrastructure, Energy, Power, Transportation and other related sectors.

Diversification takes time and there are efforts around the world promoting STEM studies and programs to women, people of color, and other historically under-represented groups that aim to have long-term effects on positively changing the diversity of the leadership in the industry. On the private markets side, we have already been seeing an increase of diverse talent interested in entering or pivoting into an Infrastructure investing role given the increased focus on sustainability, impact and ESG.

For employers, it is vital to understand why building diverse teams is so significant. Diversity within teams helps with social environment, more efficient and creative problem solving through the collaboration of different perspectives, reduced employee turnover, and higher motivation and inspiration amongst the team. Unfortunately, many people overlook how a person's unique background can play an essential part in a team and their contribution to a company. An individual's life story, what challenges and obstacles they may have overcome, and perseverance to make achievements in their personal life and this sector can add value by bringing emotional intelligence to a complex situation. I am constantly inspired by my candidates and their harrowing stories about their upbringing, family situations, personal success, and/or how some were able to continuously push through tough

times. This reminds me how important diversity of thought is; that outside of just concentrating on color, gender, etc, we should be striving to guard against groupthink.

Our team at One Search is striving to make an impact on diversifying our candidate pool. We have taken further steps by establishing a charity, Young Women Into Finance, which gives female college students an opportunity to be mentored by leading Infrastructure investment professionals who also tutor them, through the CISI Corporate Finance/Capital Markets Qualification (please see ywif.org for more details). We are constantly trying to play our part by keeping diversity front and center of every search; strategizing different and more creative approaches to unlock diverse candidate pools, staying open to suggestions, and actively promoting inclusivity within our clients.

There is still a long way to go before we can say that our Infrastructure investment community has solved the problem of diversity, but I am heartened by the strong feeling that we are heading in the right direction.



Bene Abbate
Consultant, Credit

Bene joined One Search in November 2021 to help continue the development of One Search's Credit Practice in the US. Her quickly growing track record includes completed searches for some of the most prestigious Private Credit Funds and Banks across the US. Since joining the team, Bene has successfully worked with the likes of Ares, KKR, and various Sustainable Infra-focused Credit funds.

Prior to One Search, Bene was working in IT Recruitment. However, given current events globally, she decided to pivot to a firm and be involved in Renewables and ESG recruitment. The relevance of the sector and learning about new market trends is what Bene finds the most fascinating about working on One Search's Credit team.



Young Women Into Finance
For more information visit www.ywif.org



IR Senior Moves





Name	Leaving	Joining	Title	Location
Yokasta Segura-Baez	Capital Dynamics	Arclight Capital Partners	Managing Director, Investor Relations & Fundraising	NY
John F.	Eaton Partners	Boldwater Partners	Founder & Managing Partner	NY
Derek Larson	FIRSTavenue	Campbell Lutyens	Senior Vice President	UT
Brian Bonnesen	Morgan Stanley	Denham Capital	Managing Director	NY
Andrew Killian	Macquarie Group	DIF Capital Partners	Senior Director	NY
David Andrias	UBS	Evercore	Managing Director	NY
Eugene Park	Mercury Capital Advisors	FirstPoint Equity	Managing Director	NY
Regina Chung	CIM Group	Generate	Head of Infrastructure Fundraising	NY
Jeff Freyes	Communications Management LLC	Grain Management	Senior Vice President, Business Development	MA
Benjamin Charon	Evercore	H.I.G Capital	Managing Director	NY
Steffan Dye	Stifel Financial Corp	Harbert Management Corp	Managing Director	CA
William Pearce	FIRSTavenue	InfraRed Capital Partners	Managing Director	СТ
Richard Shusman	Capital Dynamics	Manulife	Managing Director, Business Development, PE & Credit	PHL
Vincent F. Ragosta	Campbell Lutyens	Moelis & Company	Managing Director	NY
Tamara Doi Beck	Northern Trust Asset Management	Quantum Energy Partners	Managing Director. Investor Relations	СО
Andrew Harris	North Sky Capital	Tiger Infrastructure Partners	Managing Director	NY

IR Senior Moves





Name	Leaving	Joining	Title	Location
Peter Purcell	Stifel Financial Corp	Triago	Partner	CA

IR Mid-level Moves





Name	Leaving	Joining	Title	Location
Louis Kleist	Credit Suisse	Eaton Partners	Director	WA
Jason Melser	Bridgepoint	FIRSTavenue	Director, Private Credit Marketing & Origination	NY
Andrea Martinez Logan	MVision Private Equity Advisers	FirstPoint Equity	Director	NY
Kelly Golden	UBS	G2 Venture Partners	Director	CA
Takane S	Ares Management	Global Infrastructure Partners	Investor Relations	NY
Alexander Cucharale	Moelis & Company	H.I.G Capital	Principal	NY
David Velasquez	Quinbrooke Infrastructure Partners	Hodes Weill & Associates	Vice President	NY
Judy Hyeon	Panteon Ventures	Macquarie Group	Manager, Real Assets CSG	NY
Makayla Stephens	Grain Management	Oppenheimer & Co. Inc	Director, Global Fund Placement	NY
Molly Wilson	EQT Partners/EQT AB	Permira	Senior Director, Investior relations	NY
Ryan Kane	Eaton Partners	Sera Global	Executive Director, Prigate Capital Advbisory	IL
Sean Sandbach	Milken Institute	Spring Lane Capital	Principal, Capital Formation & ESG	CA
Lacey Laken	M2O Private Fund Advisors	UBS Investment Bank	Executive Director	NY

Get in Touch







Alexandra Cuvelier



We work as a single global team covering all Americas markets, so on each engagement you will benefit from our collective approach and effort, plus the expertise of our functional and sector specialists.

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